

Globally Renowned **Keynote Speaker**

# Allan Pease



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## Allan Pease

Professor Allan Pease researches and studies the psychology of selling, relationships and human communication. He teaches simple, field-tested skills and techniques that get results. And he delivers his message in a powerful, entertaining way, which motivates people to want to use these ideas immediately.

Allan takes you through powerful communication techniques and teaches you how to decode other people's behaviour, and what to do about it. He also reveals how to decode a wide range of subtle buying and lying clues that appear in meetings, phone calls, negotiations and face-to-face encounters.

Known worldwide as "Mr Body Language", Allan's own record in the field of selling, motivating and training is equalled by few others. He is a born achiever, starting his career at the age of 10 selling rubber sponges door to door. At 17, he was the No.1 national salesman for a company selling bed linen, pots & pans. At 21, he was the youngest person ever to sell over \$1,000,000 of life insurance in his first sales year and qualify for the Million Dollar Round Table.



Allan has addressed audiences in 70 countries, and his programs are used by businesses and governments everywhere to teach powerful relationship skills. His messages are relevant to any area of life that involves influencing, getting others to like you, co-operate, to follow you or to say 'yes'!

Allan, with co-author Barbara Pease, is one of the world's most successful non-fiction authors, writing 18 Top Ten bestsellers including 11 number 1 bestsellers. Titles include The Definitive Book of Body Language, Why Men Don't Listen and Women Can't Read Maps, and The Answer. His books have been translated into 54 languages and have sold over 30,000,000 copies. His television series and #1 Box Office Movie were watched by over 100 million viewers.

Allan is a Professor of Moscow State University, a Life Fellow of the Royal Society of the Arts (UK), a Fellow of the Institute of Management, Fellow of the Lifewriters Association, a Paul Harris Fellow (UK), JCI Senator and has been inducted into the Professional Speakers Association Hall Of Fame.

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# See World-Renowned Keynote Speaker Allan Pease In Action

...as he teaches audiences simple, field tested techniques  
that get results.



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New Idea

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100

DOLLY

dubai eye  
103.8

BBC  
RADIO

MORNINGS WITH  
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KERALANNA

today tonight

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AFFAIR

TEDx

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Daily Telegraph

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travel  
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SHOW

THE NEW DAILY



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# Keynote Presentations

## The Answer

Allan Pease delivers this hard hitting, life-changing system with classic Pease humour so your audience laughs as they learn, and they receive the skills to achieve their life goals! Your audience will learn:

- How to decide what you really want in life
- The discovery of the RAS – your brain's GPS and Search Engine – how to program it to take you anywhere you want to go
- How to set and achieve ambitious, fulfilling and significant business and personal goals
- How to overcome roadblocks, obstacles and tough times.

## Questions Are The Answers

Questions Are The Answers is a sales and negotiation tool that will change the way you do business. Whether you're a network marketer or rely on sales for your business, this technique is for you. Allan shows your audience how to get interest and keep attention, how to motivate others to WANT to say 'YES', and the 5 Solid Gold Questions that never fail.

- How to get interest and keep attention
- How to motivate others to WANT to join your cause
- How to give powerful presentations
- Why the law of averages always works for you
- The 5 Solid Gold Questions that never fail

## Body Language – It's Not What You Say

Learn the techniques that will change the way others perceive you. Allan teaches you how to read between the lines of what is said so you're always one step ahead.

- How to spot if someone is lying or hedging
- Sales and negotiation – reading across the table
- How to develop instant rapport and get cooperation
- How to read between the lines of what is said
- How to create a relaxed 'YES' atmosphere

## Communicating For Results

Get remarkable results in business by understanding what people are really thinking. As a Hall of Fame speaker, Allan teaches how to avoid arguments, disagreements, conflicts, and to spot truth from fiction. Learn how to get cooperation and gain credibility.

- How to get bottom line results by decoding what people are really thinking
- How to avoid arguments, disagreements and conflicts
- How to make great first impressions: The First 4 Minutes
- How to get cooperation, build rapport and gain credibility
- Communication styles: selling to the brain differences of all the sexes

## How To Be A People Magnet

People form up to 90% of their impressions of you in under 4 minutes. Allan teaches you how to master those crucial moments in any meeting or encounter, whether it be face to face or on a screen. Become a 'Human Magnet' so you can effortlessly turn any situation to agreement.

- How to make powerful lasting first impressions
- How to effortlessly turn any situation to your favour
- How to be a great conversationalist
- How to make others feel important
- How to become a 'human magnet'

## Hot Button Selling

- The "Three Golden Rules for Success"
- How to find your prospect's Hot Button and get more "yesses"
- How to play "The Numbers Game" to guarantee success
- How to make people feel comfortable and want to say 'yes'
- How to decode body language cues to know what to say next
- Network, negotiate and sell like a PRO! (Even if you don't think you're a natural)



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## Here's What Others Say

*I have not laughed so much for so long! From the moment he started to the finishing comment, Allan completely captured the audience, and made them do the one thing we requested him to do... make them laugh.*

*A week later and staff are still talking about it!*

*- GUIDANT AUSTRALIA*

*Having such a diverse group of people from the Asia Pacific region can be a little daunting for any speaker. Your presentation was fun, exciting, inspirational, controversial, and a topic of conversation between participants for the next few days.*

*- HEWLETT PACKARD AUSTRALIA LTD*

*Allan was awesome as expected. Funnily enough we are all laughing and still aware of our body language this morning in the office. He was a highlight of the day. Thank you so much for assisting in organising as well, he was a delight!*

*C Birrell EA, Ray White*

Book **Allan** Today

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# Globally Renowned **Keynote Speaker**

## **Allan Pease**

Choosing your keynote conference speaker can be a daunting task. You need to hire the right speaker, with the right message, the best presentation skills and techniques and who is able to adapt your message or training needs. Allan delivers practical skills and techniques that will help your conference or seminar achieve its objectives and ensure it's success. He uses audience involvement and humour to captivate and engage your delegates. Allan travels globally and can come in person or he can connect to your audience via Webinar.

Here's 8 great reasons why Allan Pease should speak at your next event:

### **1. Allan is an experienced & Globally recognised Professional Speaker**

Known worldwide for his amazing ability to engage, inspire, entertain, and motivate, Allan is popular with audiences in every culture. He is an Honorary Professor at three International Universities and has given presentations in 76 countries. ([www.peaseinternational.com](http://www.peaseinternational.com)) Allan is well known and respected by the world's top speakers on a personal and professional level and has the credentials to back up his message.

### **2. He is an energetic, entertaining speaker**

Allan is electric and fast-paced, combining strong content in a highly entertaining delivery. His opening keynote speech will start your conference off with a BANG, and keep everyone fired up and talking about his message for years.

### **3. Allan delivers inspiring & motivating topics**

In his series of presentations, Allan will motivate you and your team. He reveals how you can develop your verbal and non-verbal communication skills to give you the edge in your business and personal life. The skills and techniques Allan delivers can be applied in all areas of business including sales, customer service, training, HR and marketing, to name a few.

### **4. You want instant rapport with your audiences**

Allan can speak and connect with any audience, from the boardroom to the shop floor. He will have your audience laughing and learning in no time. Allan will give your audience techniques to improve their personal and professional lives that they will remember forever.



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### **5. You want a custom tailored Keynote Speech**

Allan dedicates time, energy and motivation to each individual client. He researches each client's Mission Statement thoroughly and can adapt his program to suit each audience. Allan stays current with new ideas, the latest technology and theories in the world of Human Behaviour, Body Language, Communication, Relationships, Sales, Networking and Training.

### **6. You'll want someone who you can trust & is easy to work with**

Allan is easy going, down to earth and available to discuss your event's objectives. Allan has extensive experience speaking globally across a wide range of industries and business and has a prestigious client list with testimonials available at [www.peaseinternational.com](http://www.peaseinternational.com). Allan delivers the right message to the right audience, time and time again.

### **7. You want targeted, useful skills, techniques and attitudes your audiences can take home**

Allan isn't just a 'speaker' – he is a force! His topics always focus on getting bottom-line results, and his presentations are engaging and humorous. His content is powerful, practical, and easy to use and remember. He presents a series of dynamic ideas and strategies with a rare combination of facts, research, humour, insights and practical concepts that audience members can apply immediately to get bigger results with everyone.

### **8. You'll want someone who makes your event the top priority & gives extra value**

Allan makes you look like the hero of the event. Your audience members will rave about your choice of speaker. We can provide high quality images and publicity stories for you to use as part of your event promotion. We also have an extensive range of bestselling books, online courses and digital training available as reference tools to reinforce Allan's message after the event.



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